



The "TRAVELER"

March 4, 2010

21005 W. 81st Place, Lenexa, KS



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| Base Price | \$386,000.00 |
| Lot Price | \$99,400.00 |
| Total Sales Price | \$485,400.00 |

Standard Items Included:

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| Carpet & Pad - Installed | \$20.00/sq. vd. |
| Ceramic Tile Floor Allowance (Utility and Secondary Baths) | \$9.50/ Sq. ft. |
| Ceramic Tile Kitchen Backsplash | \$9.50/ Sq. ft. |
| Ceramic Tile in Secondary Baths (Shower Walls Only) | \$5.50/ Sq. ft. |
| Sprinkler System w/ Shrub Zones | \$4,600.00 |
| Landscaping Allowance | \$4,000.00 |
| Lighting Allowance | \$2,000.00 |
| Appliance Allowance | \$1,800.00 |
| Hearthroom Faux Stone Fireplace Allowance | \$1,200.00 |
| Undermount Kitchen Sink Allowance | \$350.00 |
| Granite Countertops Allowance (Level 1) with Standard Edge | Included |
| Entertainment Center Cabinet | Included |
| Wrought Iron Spindles | Included |
| Fully Sodded Lot (based on an 11,000 sq. ft. home site) | Included |
| LP Smart Panels & Trim | Included |
| True Stucco Front | Included |
| Steel Insulated Garage Doors | Included |
| Tiled Walk-in Shower in Master Bathroom w/ Double Shower Heads | Included |
| Oval Jetted Master Tub | Included |
| Moen Brand Faucets Throughout | Included |
| Hardwood Flooring (areas as shown in Model not including great room or dining room) | Included |
| Squared Ceiling in Hearth Rm. & Lighted Vault in Master Bedroom | Included |
| Custom Kitchen Cabinetry w/ Over Sink Valance & Rope Molding | Included |
| Glacier Glass Fronts on Upper Cabinets and Clear Glass Below | Included |
| Knock Down Ceilings Throughout | Included |
| Walk-In Pantry with Window | Included |
| Vinyl Clad Casement & Fixed Windows | Included |
| Oil Rubbed Bronze Door Knobs, Door Stops & Hinges Throughout | Included |
| 50 Year Presidential Composition Roof | Included |
| Vaulted Ceiling and Plant Shelf in Guest Bedroom | Included |
| Upgraded Carpet Inlay in Hearth Room | Included |
| Cable & Phone Lines in All Bedrooms, Office, & Hearth Room | Included |
| Painted Garage Walls | Included |
| 2-Garage Door Openers w/ Keypad | Included |
| Moenstone Granite Bar Sink | Included |
| Plate Mirrors with Cutouts for Light Fixtures | Included |
| Framed Mirrors in Master Bathroom | Included |
| 9' Foundation | Included |
| Dual Zone HVAC with Humidifier on Main Level Furnace | Included |
| 2-Heatilator Sealed Gas Burning Fireplaces with Gas Logs | Included |
| Whole House Tyvek Wrap with Expanding Foam & Caulk Package | Included |
| 2 Paint Colors - \$250 per additional Color - Dark Colors are Additional | Included |
| Ice Maker Line with Valve Box In Wall | Included |
| 2 - 40 Gallon Hot Water Heaters | Included |
| Plate Glass Mirrors in all Baths | Included |

See Reverse for Optional Features Shown in Model and Basement Finish Breakdown

Optional Features Shown In Model - Not Included In Base Price

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| Basment Finish as Shown (see below for basement breakdown) | \$76,819.00 | Master Bedroom Fireplace | \$1,800.00 |
| 12 x 14 Deck | \$5,600.00 | Master Shower Tiled Accent Liner | \$635.00 |
| Brick Stoop | \$1,250.00 | Multi-Use Room Below Office | \$6,800.00 |
| Brick Border on Walkway | \$1,100.00 | Paint - Dark Colors | \$400.00 |
| Brick Border on Driveway | \$1,725.00 | Polystone Countertops in Master Bath | \$625.00 |
| Built-in Cabinet in Upstairs Hallway | \$850.00 | Refrigerator | \$2,096.00 |
| Pre-Stain Cabinet Conditioning (<i>recommended</i> for darker stains) | \$650.00 | Retaining Walls | \$3,600.00 |
| Carriage Design Garage Doors | \$850.00 | Rope Copper Drop-In Sink in Powder Bath | \$350.00 |
| Decorative 3/4 Glass Front Door & Sidelights | \$750.00 | Screened in Porch | \$9,600.00 |
| Dining Room Carpet Inlay | \$330.00 | Security System | \$1,650.00 |
| Dining Room Hardwood Border | \$375.00 | Site Costs | \$8,583.00 |
| Enamel Color Change (per change) | \$200.00 | Stained Deck | \$850.00 |
| Entertainment Center w/ Surround Sound (Hearth Room) | \$5,575.00 | Stair Carpeting (not including to basement) | \$1,835.00 |
| Exterior Stone with Brick Caps (not including porch columns) | \$3,100.00 | Stair Landing on Deck Stairs | \$750.00 |
| Porch Columns - Half Faux Stone with Brick Caps | \$950.00 | Stamped Patio | \$2,100.00 |
| Faux Painting in Front Bedroom | \$300.00 | Tiled Vanity Splashes-Hollywood-\$115 & Guest-\$105 | \$220.00 |
| Framed Mirrors in Master Bathroom | \$160.00 | Under Cabinet Lighting | \$350.00 |
| Glass Block Window Above Master Bathtub | \$350.00 | Upgraded Carpeting (not including basement) | \$530.00 |
| Glass Block Window in Master Shower | \$225.00 | Upgraded Landscaping | \$2,700.00 |
| Glazing on Hearthroom Entertainment Cabinet | \$350.00 | Upgraded Lighting (not including basement) | \$3,900.00 |
| Glazing on Kitchen Island | \$400.00 | Upgraded Plumb Fixtures (1st bar & pwr rm.) | \$400.00 |
| Glazing on Powder Bath Cabinet & Frame | \$350.00 | Upgraded Tile Around Mirror in Stair Landing | \$190.00 |
| Glazing on Master Bath Mirrors and Fireplace | \$425.00 | Upgraded Tile on Greatroom Fireplace | \$125.00 |
| Granite Countertop in Powder Room (standard edge included) | \$760.00 | Upgraded Tile on Master Bath Floor | \$225.00 |
| Ogee Edge on Powder Bath Granite Top | \$170.00 | Vault Back Bedroom Ceilings (\$550 ea.) | \$1,100.00 |
| Great Room Glazing on Wainscoat & Fireplace | \$600.00 | Wainscoat in Private Office | \$850.00 |
| Great Room Hardwood Flooring | \$1,890.00 | Walk-out Basement w/ 12 X 14 Patio | \$4,800.00 |
| Great Room Wainscoat | \$675.00 | Wallpaper in Master Bath | \$800.00 |
| Home Networking/Automation Pre-Wire | \$1,450.00 | Wallpaper in Powder Bath | \$460.00 |
| Kitchen & Bar Backsplash Accent ONLY | \$290.00 | Whole House Audio (not including basement) | \$3,350.00 |
| Kitchen & Bar Backsplash Tile on Diagonal | \$180.00 | Window Treatments Throughout | \$8,650.00 |
| Master Bathroom Tiled Vanity Backsplashes | \$270.00 | Wine Cooler | \$648.00 |
| Master Bathtub Accent Liner with Glass Tiles | \$300.00 | Wood End Stair Caps | \$1,625.00 |

Total Extras (includes basement finish) \$181,866.00

Sales Price \$667,266.00

Price Reduction \$47,266.00

Total Sales Price \$620,000.00

Basement Finish Breakdown

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| Finished Basement (1,244 sq. ft. @ \$34.00 per sq. ft.) | \$42,296.00 |
| 3 Additional Windows in Basement | \$1,650.00 |
| Upgraded Carpeting Throughout Basement | \$295.00 |
| Upgraded Lighting Throughout Basement | \$1,150.00 |
| Enamel Color Change (\$200 per change) | \$200.00 |
| Stair Carpeting (last 6-stairs) | \$470.00 |
| Paint - Dark Colors | \$200.00 |
| <u>REC ROOM:</u> | |
| Basement - Back Door Entry Tile | \$235.00 |
| Basement Fireplace (firebox only) | \$1,800.00 |
| 42" Plasma TV | \$1,650.00 |
| Manzanita Cliffstone on Fireplace w/ Wood Mantle (Basement) | \$2,100.00 |
| <u>THEATRE:</u> | |
| Home Theatre Trimwork | \$2,500.00 |
| Entertainment Center w/ Surround Sound (Basement Home Theatre) | \$9,750.00 |
| <u>BAR:</u> | |
| Basement Bar (includes standard sink & faucet) | \$4,500.00 |
| Basement Bar Backsplash | \$310.00 |
| Basement Bar Front Tile Inserts | \$250.00 |
| Basement Bar Island Tile with Wood Egde | \$515.00 |
| Basement Bar Tiled Flooring | \$615.00 |
| Basement Bar Refrigerator | \$328.00 |
| Upgraded Basement Bar Faucet | \$185.00 |
| <u>BATHROOM:</u> | |
| Finished 3/4 Bath in Basement | \$4,400.00 |
| Basement Bath Tiled Flooring | \$360.00 |
| Basement Bath Tiled Shower Walls | \$390.00 |
| Basement Bath Tiled Vanity Splash | \$95.00 |
| <u>EXERCISE ROOM/BEDROOM:</u> | |
| Mirrors | \$400.00 |
| Wallwords in Exercise Room | \$175.00 |

Total Basement Finish As Shown \$76,819.00

Prices are subject to change without notice.

Décor/accessories throughout & furniture not included.